

Indicative Fees Only – Firms to Determine Their Own Fee Structure

	Activity	Value
	Profit Improvement Planning	
	Summary of existing performance	Free
	Revenue Drivers	Free
	Management Control Plan	\$4,800
	Pricing Strategy	
	Assist with implementation of new pricing policy and pricing of choices	\$1,600
	Effectiveness & Segmentation	
	Assist with interpretation of Rate Tracker gross profit per hour results. Focus on customer and service segmentation including re pricing and or removal of service offering and customers.	\$2,500
	Assist with preparation of weekly reporting system	\$3,200
	Assist with realignment of weekly targets following review of quarterly results	\$600
	Measure What Matters	
	Assist client with preparation of annual budget and capital expenditure budget using information loaded into budget tools by client	\$1,200
	Prepare quarterly financial statements and management report	\$4,000
	Strategic Planning Sessions	
	Business Health Checklist	\$800
	Half Day Planning Sessions	\$1,600
	Customer Service Systems	
	Review client's performance standards	\$400
	Coordinate Customer Feedback Meeting	\$4,000
	Assist with Reporting System	\$1,200